

2022



Building Relationships

Inspiring Stories from Our Community

ANNUAL REPORT

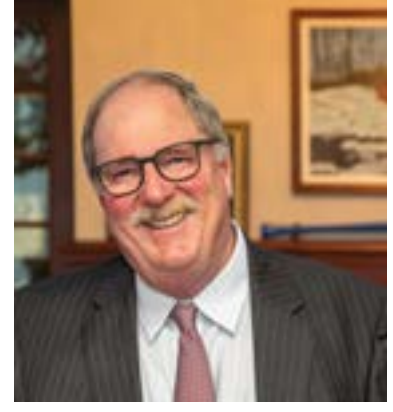
NARRAGANSETT FINANCIAL CORPORATION



In Our Community

“Helping our community is the right thing to do. Whether it is through giving a grant or giving our time, assisting the neighborhoods where we live and work is a very important part of our culture here at BayCoast.”

JAMES WALLACE
EVP, Chief Operating Officer
for BayCoast Bank



A Message from Our President & CEO, Nicholas M. Christ

Throughout our lifetime, we will meet many extraordinary people. Whether it be an adventurous co-worker who takes breathtaking photographs of faraway places, the friendly clerk at your local grocery store who aspires to become a famous artist, or the quiet gentleman sitting next to you in the waiting room at the doctor’s office who once fought to preserve our country’s freedom.

Wherever life takes you, there is no doubt you will become acquainted with people from a myriad of backgrounds and life experiences who have one thing in common – they all have a story to tell.

At BayCoast, learning about each other through our unique stories helps us connect, reflect and gain understanding. It is this understanding that strengthens our relationships with members of the communities we serve, so we can provide financial solutions that are Just Right® for their lives.

In our 2022 Annual Report, you will read inspiring stories shared by members of our BayCoast community. Stories like that of Eva Gamble, who was finally able to realize her dream of homeownership after a fifteen-year wait, thanks to a new relationship forged with BayCoast Mortgage. You’ll read her incredible story of perseverance.

Stories like Maria Lawton’s, a Portuguese immigrant whose love of her Azorean culture led her on an inspiring and unexpected journey to television. She reveals how BayCoast played a pivotal role in that journey.

Stories from local nursing students, who faced significant obstacles in their pursuit of a nursing degree. You’ll learn how a surprise announcement from BayCoast would change their lives forever.

Stories from our own BayCoast Scholars, an impressive group of individuals who received the gift of an education. They share with us their stories of gratitude.

Indeed, everyone has a story.

As life begins to bring us back together again, we look forward to continuing to develop meaningful relationships in the neighborhoods where we live and work. It is our hope that you will be inspired by the motivational stories shared by our BayCoast community, as they so eloquently detail the triumph of the human spirit.

Respectfully,

Nicholas M. Christ
President & Chief Executive Officer
BayCoast Bank



01

Eva Gamble's Path to Homeownership

A Story of Patience and Perseverance

Fifteen years is a long time to wait. Eva Gamble knows this all too well.

Gamble, a resident of Cranston, Rhode Island, waited 15 long years to finally own the home she had been renting. Her path to homeownership is a personal story of patience and perseverance.

"The reason I started renting here was because of a homeownership program through the Cranston Housing Authority, which offered the ability to rent and someday possibly own the property," said Gamble.

After more than a decade of renting the same home, Gamble was finally ready to commit to her pursuit of homeownership. It was at that time when she met Yonatan de la Cruz-Mota, Community Reinvestment Act (CRA) Loan Officer for BayCoast Mortgage.

"Cranston Housing offered a program where tenants have the ability to buy the property they're living in, once they qualify. I put together a proposal, and the city accepted it. That's when Eva received my contact information and reached out to me," said de la Cruz-Mota.

Qualifying would prove to be an initial challenge.

"We had some work to do with her credit score and income in order for her to qualify for a mortgage," said de la Cruz-Mota. "I created a step-by-step plan to help her get where she needed to be financially, but it took about one year before she would qualify."

"It was a process, but Yonatan encouraged me by being supportive. He had solutions and said 'If you follow my instructions, you will succeed,'" adds Gamble. "Yonatan walked me through the process, helping me with strategies to reduce my debt, and had me focus on what I needed to do so I was finally able to qualify. The rest is history."

Eva says she is grateful for Yonatan's guidance, saying she knew he had her back.

"He was very knowledgeable, very patient. He was there for *me* to succeed. I knew that I had help and that I could talk to him when I needed to. He would point things out to me to keep me on the right path."

Gamble says the mandatory training program she participated in for first-time homebuyers, which was offered by BayCoast Mortgage, was extremely helpful. "I didn't know how to go about improving my finances. Yonatan was a blessing. When he offered his support, things fell into place. He helped me succeed, that's the bottom line," said Gamble.

For Yonatan, he says it is a great feeling to know he is helping someone achieve their goals.

"I feel great. It is an educational process that goes beyond the closing. For Eva,



**DOWN PAYMENT
ASSISTANCE PROGRAM**

\$77K+

**TOTAL FUNDS
DISTRIBUTED IN 2022**

she learned about her finances which helped her to the finish line. Her new financial education will stay with her for years to come. It feels good to be a small part of that final result."

Adds Gamble, "I would not be here owning this home if it weren't for Yonatan and BayCoast Mortgage. Once Yonatan started helping me, my FICO score just shot up because he told me what to do and how to do it."

The first-time homebuyers program, which helped Eva, is a unique product offered by BayCoast Mortgage.

De la Cruz-Mota says, "BayCoast created a first-time homebuyer program specifically to help the Low-to-Moderate Income (LMI) community within our footprint.



EVA GAMBLE
Homeowner in
Cranston, RI

"Yonatan was a blessing. He helped me succeed, that's the bottom line."



Because it is our own program, it can be flexible and accommodate exceptions when needed to assist the borrower. Thanks to the flexibility of this program, we were able to make an exception to help Eva. That was a big part of being able to get this done. Our tools and resources, along with my passion to help people and our communities, made this transaction possible. I'm very happy to see Eva fulfill her dream of homeownership."

It is this passion to help people that inspired Eva to expand her relationship with the BayCoast family of services. "I am very pleased with the personalized service offered by Yonatan, so much so, that I went and opened up an account at BayCoast Bank," notes Gamble. Adds de la Cruz-Mota, "She also sent other family members over to me."

"I have two nieces and I recommended that they go and see Yonatan," notes Gamble. "I know they will succeed in their homeownership goals, just like I did."

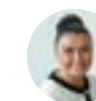
Evelyn Ranone, FVP, CRA Officer for BayCoast Bank says Eva's story is the perfect example of BayCoast's strong belief in doing good work for the people of our community. "Kudos to Yonatan and the work he does. To me, he is not just a loan originator, he is a dedicated and compassionate person."

"At BayCoast, we take the initiative to get to know our customers – who the person is behind the name and what their true needs are. Building that relationship is so important," adds Helena Moronta, FVP, DEI Officer for BayCoast Bank. "If we didn't do that, how would we, as a bank, be successful and honor our mission and commitment to serve our communities? For BayCoast to create a mortgage product to help our LMI community, and to have Yonatan work with this individual for over a year to get her where she needed to be to make this purchase, that's what we try to do. We may not always be able to say

yes today, but we will try to find a way for you tomorrow. Yonatan is a great example of that."

"Stories like Eva's are why our CRA Loan Officers choose this career," adds Ranone. "To be able to change someone's life by saying 'I'm going to show you strategies that may help you buy your own home' is truly amazing. BayCoast is here to help our community. That's why we say our community is our family."

"At BayCoast, we take the initiative to really get to know our customers – who the person is behind the name and what their true needs are."



HELENA L. MORONTA
FVP, DEI Officer for
BayCoast Bank

02 BayCoast Scholars

Building A Sense of Belonging Through Education

Getting a good education can help us realize our dreams, lead us to achievement, and encourage us to become better citizens. It has been said that education is life itself. Today, BayCoast Bank is changing lives, thanks to an innovative educational program.

In partnership with Bristol Community College (BCC) and the University of Massachusetts Dartmouth (UMass), BayCoast has developed an inspiring program that gives local high school students from underserved and underrepresented backgrounds the opportunity to receive a free college education along with valuable career experience.

This inspiring initiative is called the BayCoast Scholars Program.

Students attending B.M.C. Durfee High School in Fall River and New Bedford High School are eligible to apply for the program. Once selected, they can complete their Associate's degree in business at BCC free of charge, including tuition, fees, books, technology, and other expenses. Upon graduation from BCC, the Scholars are guaranteed transfer into UMass Dartmouth's Business Management program, where they can complete their Bachelor's degree without the stress of accumulating student loan debt. As part of the program, the Scholars also receive part-time employment at BayCoast Bank, giving them a valuable head start on their careers.

"This program has meant everything to me," said Sharonne Morales, a Durfee High School graduate and member of the first cohort of BayCoast Scholars. "BayCoast has given me hope that people who look like me are able to have opportunity. This program levels the playing field. Diversity is important and I feel a sense of belonging. It has truly been a blessing."

Katheryn Nogueira says being accepted into the program was a big relief. "It feels really great. Now I can focus on my studies and not worry about how I'm going to pay for college. That burden has been lifted."

Luisa Furtado Ribeiro, a graduate of New Bedford High School, was born in Lisbon, Portugal and emigrated to Southern New England with her family when she was 11 years old. "When I found out that I had been accepted into the program, it was a moment of gratitude. For all of us in the program, everything we are learning and the connections we are making – that is shaping our futures."

Furtado Ribeiro says having the opportunity to also gain valuable work experience at BayCoast Bank has been a huge advantage. "Getting into the corporate world at just 18 years old has absolutely changed my life. The growth I have experienced is beyond words. To me, the opportunity is a blessing because coming from where I come from, I never thought I would go



"To me, the opportunity is a blessing because coming from where I come from, I never thought I would go to college. I never thought something so amazing could happen to me."



LUISA FURTADO RIBEIRO

BayCoast Scholar, New Bedford High School Graduate

BayCoast Scholars

Top Row: Jovaughn Lopes, Sharonne Morales, Dylan Dumont, Samuel Jeaniste

Bottom Row: Luisa Furtado Ribeiro, Feliza Vieira, Katheryn Nogueira, Shamilet Miranda

to college. I never thought something so amazing could happen to me."

Jovaughn Lopes says his guidance counselor at Durfee High School is to thank for telling him about the BayCoast Scholars program. "She thought this would fit me perfectly and she was right. This is real life. To have the opportunity to get an education – to learn in the classroom and then learn on the job, it gives you a leg up. You always hear that if you work hard, good things will happen, and sometimes you don't always believe it. It seemed like a far-fetched dream, but actually being accepted into the program, it was so amazing."

"Getting an education is so important in today's world," said Nicholas M. Christ, President and CEO of BayCoast Bank. "Here at BayCoast, we support and invest in education because we believe education is the primary economic driver that can transform lives and communities for the better. The Scholars program is such a wonderful example of improving the overall quality of life in some small way." "We can see how much our Scholars really appreciate having this opportunity," adds Scott Lopes, VP of Human Resources for

BayCoast Bank. "We are so proud of our BayCoast Scholars. We know they have bright futures ahead."

"The Scholars program is such a wonderful example of improving the overall quality of life in some small way."



NICHOLAS M. CHRIST

President and CEO of BayCoast Bank

"The responsibility of being a pioneer in this program is not lost on me," adds Furtado Ribeiro. "We take that responsibility seriously. We want to do well; we want everyone to see we can succeed."

The Scholars say they are fortunate to have each other to lean on for support, as they move ahead in the program.

"Katheryn and I, we push each other to succeed," continues Morales. "We both went to Durfee, but never met in high school. We connected in this program and it was so great not to feel alone. We

also know we have a whole community of supporters around us with our colleagues at the bank."

"I call my co-workers at the Airport Road Branch my 'aunties'", said Lopes. "They are amazing mentors and they really take care of me. They help me not just with work, but with life."

"The BayCoast Scholars are impressive individuals. They are excelling and we can see the drive in them," said James Wallace, EVP, Chief Operating Officer for BayCoast Bank. "BayCoast cares about our communities and we care about seeing our Scholars succeed, not just in their education but in life."

"Jim Wallace has been so supportive of us," adds Morales. "He treats us like we are valuable contributors. It's nice to be recognized for our hard work."

What do the BayCoast Scholars hope to do in the future?

"I want to help others like me," said Lopes. "If I am ever in a position to give a student what I am being given now, I will do it. Getting a college education has been an incredible gift to receive and I hope someday, I can return the favor for someone who needs that support."

03 BayCoast “Angels” Surprise Local Nursing Students with Scholarships

Imagine you are a student, asked to attend an important meeting, only to discover that meeting offered a surprise so unexpected, it would dramatically change your life forever.

That’s exactly what happened at Signature Healthcare’s Brockton Hospital School of Nursing (SH/BHSON) in Brockton, MA. During an emotional presentation in January of 2022, BayCoast Bank awarded seven nursing students from Fall River and New Bedford, each with a \$10,000 scholarship to help pay for their education at the prestigious nursing school.

“I’m the first one to go to college from my household. This scholarship means so much. I truly thank you from the bottom of my heart.”



ASHLEY DEL RIO
Nursing Student,
New Bedford, MA

Students selected for these generous awards have experienced unique challenges in their pursuit of a quality education. Dean of SH/BHSON, Jean Gouveia states, “The majority of our students come to us with significant financial need. Many are parents and single parents looking for a career pathway to achieve financial security for themselves and their families.”

There wasn’t a dry eye in the room when each recipient came forward to accept their scholarship and share their personal stories, along with their heartfelt gratitude.

“We had no idea this was happening,” said Raylyn Gant of Fall River. “We received an email saying we had to go to a mandatory meeting. This was a big surprise.”

Students selected for these generous awards have experienced unique challenges in

“I’m the first one to go to college from my household,” said Ashley Del Rio of New Bedford. “College means a lot to me. I work to pay for everything on my own. This scholarship means so much. I truly thank you from the bottom of my heart.”

For Gant, she has a very personal reason for aspiring to become a nurse. “My older brother was born with special needs and the doctor told my mother he wouldn’t survive past three months. He’s now 31, and he inspires me every day.” The scholarship, Gant says, will help her pursue her dream of becoming a Neonatal Intensive Care Unit (NICU) nurse. “This means the world to me. I have been so stressed about paying for school. This is amazing.”

The scholarship opportunity evolved after SH/BHSON reached out to BayCoast, asking if the Bank could assist talented students who were experiencing financial difficulties. After hearing their moving stories, BayCoast was delighted to step in and offer generous support.

The assistance didn’t stop there. Ten months later in November of 2022, the students were surprised with a second round of scholarships to help cover the cost of their final year in the program.

“The BayCoast angels strike again,” said nursing student Christine Farland. “I have yet again been blessed with your scholarship. My burden has been lifted and I am so grateful. I appreciate it more than you will ever know.”

For Laurel Perez, receiving this second scholarship has left her overcome with emotion. “What an absolute honor it is for me to be able to write



EVELYN T. RANONE
FVP, CRA Officer

another thank you letter. For someone like me who was really struggling, this is yet another big change of a lifetime. To know this scholarship has paid off my balance for the rest of the school year moves me. My family and I couldn’t be more grateful.”

“BayCoast Bank has a strong history of supporting education on the South Coast,” said Nicholas M. Christ, President and CEO of BayCoast Bank. “This gift highlights two key areas where we endeavor to make a difference – education and healthcare. Achieving a nursing degree will not only help these students support themselves and their families, but it will also benefit our healthcare system and the local residents it serves.”

Additional members of BayCoast Bank expressed their best wishes to the scholarship recipients, offering words of inspiration.

“You have experienced struggles, but I want you to know, you are not alone,” said Evelyn Ranone, FVP, CRA Officer for BayCoast Bank. “I am so honored to work at BayCoast Bank because it is in moments like these where we can help make an impact on people’s lives. We are thrilled to help you achieve your goals because we know your nursing degrees will not only help your families, but also help the people in your communities.”

“We are thrilled to help you achieve your goals because we know your nursing degrees will not only help your families, but also help the people in your communities.”



Adds Del Rio, “When Evelyn announced that we were going to be receiving another scholarship... my eyes filled with tears at the thought of the people at BayCoast being so generous to someone like me. I cannot tell you the relief I feel not having to worry about working overtime every day to pay for everything. If it wasn’t for your generosity, I would not be where I am today.”

Brockton Hospital School of Nursing is an integral part of Signature Healthcare Brockton Hospital. Originally established in 1897, the school has been at the forefront of nursing education and has graduated over 2,700 nurses, mainly from southeastern Massachusetts.

It is the only two-year Registered Nurse (RN) Diploma school that still exists on a hospital campus anywhere in New England.

“We thank you for investing in our nursing students,” said Lisa Pedranti, Manager of Annual Giving at SH/BHSON. “You are helping to craft intelligent and driven caregivers that we will all rely on in our future!”

“We congratulate these very deserving students,” said Christ. “There are very few professions in life that are more noble. We are honored to help you and we wish you the best of luck.”

04 Portuguese & Proud!

How BayCoast helped *The Azorean Green Bean* bring a taste of Portuguese culture to television



“I have the most amazing fans. I have so much to be thankful for.”

Maria Lawton is grateful. The home cook, who resides on the South Coast and is known professionally as *The Azorean Green Bean*, has become a household name thanks to the success of her PBS program, *Maria's Portuguese Table*.



Never in a million years did Maria think she would become a television celebrity. That didn't happen overnight and it may never have happened at all, if it wasn't for BayCoast Bank.

Lawton was born on the Portuguese island of São Miguel, the largest island in the Azores archipelago, located in the Atlantic Ocean. From September 27, 1957 through October 24, 1958, the Capelinhos volcano on the Island of Faial erupted, causing massive devastation. Hundreds of homes were lost, prompting evacuations of nearly 1,800 people from the island of Faial, many of whom emigrated to the United States. In 1958, U.S. Congressmen John F. Kennedy and John O. Pastore wrote the Azorean Refugee Act, which allowed people from all the nine islands to emigrate.

Maria and her parents were among them.

“I was six years old when I arrived here with my mother and father. My mother's family came a few years before us, but



my father's side of the family all stayed behind. While we missed them, this did give me a close connection to my Portuguese roots and heritage.”

Lawton grew up on the South End of New Bedford in a multifamily home with her parents, maternal grandparents as well as her aunt and uncle. Cooking was always a big part of her life.

“I would come home from school and if my mother wasn't cooking on the first floor, I'd run up to the second floor to see what my grandmother was baking. Those tastes and smells fill me with so many wonderful childhood memories.”

Growing up, Lawton says she endured bullying in school for being Portuguese, though she never let the taunts get to her. “I learned a great lesson thanks to my grandfather, who loved to read and always had a book in his hand. After school, he would sit me down and tell me stories about famous Portuguese discoverers. So from a very young age, I grew up thinking I came from amazing people. That is why I was able to ignore the name-calling as a child because I have always been proud of who I am and where I came from. I would tell those kids ‘you wish you were Portuguese!’”

Years later when Lawton's beloved mother, father and maternal grandmother all

“I am so thankful for my family and I am thankful to BayCoast for helping me bring Portuguese cooking and culture to television.”



MARIA LAWTON

The Azorean Green Bean, Host of Maria's Portuguese Table

passed within a short time, she remembers thinking, “Life is short. When my mother died, our family dynamic changed. Carrying on our family traditions was important. I wanted to recreate all the wonderful recipes I remembered from my childhood so that my three daughters, as well as my nieces and nephews would never forget where they came from.”

That's how her cookbook *Azorean Cooking: From My Family Table to Yours* was born. “I had to leave something behind for my family,” adds Lawton.

When the cookbook was written, Maria needed to establish a company name; *Azorean Green Bean* seemed like a perfect fit. “I used *green* because of São Miguel, which is known as the *Green Island*, and the word *bean* came from being teased and called ‘fava bean’ as a child.”

The cookbook became a top seller on Amazon and that's when the idea of a television show came about.

“*Ciao Italia* with Mary Ann Esposito is America's longest running cooking show, which premiered in 1989. It's the oldest



Italian cooking show on PBS and it started on Rhode Island PBS. A friend told me I should bring the idea of a Portuguese cooking show to the station because we have never had any programs on TV that focused on Portuguese food and culture. So, I called Rhode Island PBS and I gave them the idea, but I wasn't thinking I would produce it. They told me, ‘Sure, Maria, we love that idea, go ahead and do it.’”

It took several years to get season one off the ground because raising enough funds to produce the show was a challenge.

“You don't do a show on PBS for the money. You do it out of love. It is a labor of love. I wanted to show off my culture to a wide audience because of how proud I am of being who I am. It took me four years of knocking on doors and getting no after no after no, before I finally met someone who believed in me.”

That someone was BayCoast Bank President and CEO, Nicholas M. Christ.

“I love that man,” says an extremely emotional Lawton, who was able to schedule a meeting with Christ through a friend. “We had a conversation and I told him how much funding was needed to complete the show and then he said ‘Say no more...done.’”

Lawton continues, “He believed in me and what I was doing and I am so moved and overwhelmed by his support. It has just meant the world to me and I was finally able to get the show produced. Season one was incredible. I connected with many fans, not just locally, but from all over the country when the program went national. It has been a humbling experience.”

Season two of *Maria's Portuguese Table* is set to premiere the first of eight episodes on Rhode Island PBS on Sunday April 2, 2023 at 7:00 pm and then the remaining episodes will consecutively air every Sunday at 7:00 pm. Season two will roll out nationally soon after. Maria says she is truly honored and blessed to have this opportunity.

“We are living in a land of immigrants and we tend to forget that. Everyone has their own story. The reason we come to America is because we want better opportunities. None of our families left our home countries because we were doing well. We wanted better for our family and the generations to come.”

Adds Lawton, “I am so thankful for my family and I am thankful to BayCoast for helping me bring Portuguese cooking and culture to television.”



05 Financial Empowerment

Gaining the power to build a financial foundation for success – that’s what BayCoast Bank’s financial literacy programs are all about. From kindergarten through adulthood, our goal is to help educate people of all ages about the real-world principles of money management.

BayCoast showed its commitment to financial education by choosing Fall River resident Lucia Rebelo to fill a first-of-its kind role at the Bank – Financial Literacy Education Officer. One year after taking on this new position, Rebelo, who previously served as AVP, Business Development and Government Banking Officer for BayCoast Bank, is reflecting on the progress that has been made so far.

“We are bringing financial literacy to the forefront. We want to be a resource.”



LUCIA REBELO
AVP, Financial Literacy
Education Officer

“We are bringing financial literacy to the forefront,” said Rebelo. “We have always done a great job focusing on this topic, but in my role now, we are making sure our financial education programs are more visible in the community. When we partner with local organizations, we ask how we can help. Once we identify those needs, we can offer solutions including our financial education programs. We want to be a resource and truly do what is right for the community,” adds Rebelo.

“We’re all family. Every one of us in this community is family,” said Evelyn Ranone, FVP, CRA Officer for BayCoast Bank. “We take pride in helping others. That is a very important part of who we are in the BayCoast culture.”

One way BayCoast is helping educate students in our communities is through Credit for Life fairs, which gives them a real-world view of finances and budgeting. Through the program, high school students have the opportunity to simulate life as a 25-year-old adult by choosing a career they aspire to, then using the salary they “earn” to budget for real-life expenses such as

housing, food and health care. The results have been eye-opening. “Students are still buzzing about the recent Credit for Life fair at our school,” said Meagan Tracey, Associate Principal of Early College Access at New Heights Charter School of Brockton. “Many students felt as though this was the first time they had any real grasp on what ‘adulting’ could look like for them. I know these money lessons will follow these kids throughout their lives.”

Over the past several months, Rebelo says she has been able to expand the program. “Credit For Life is now available both online and in person, so it is accessible to more schools than ever before. Durfee High School, for example, has opted to use just the online platform because they have a significant number of students participating in the program. Teachers can track progress, see the money decisions being made, and follow up with meaningful conversations in the classroom.”

For adult learners, BayCoast offers the FDIC Money Smart program, a valuable tool for improving financial awareness. “When Lucy goes into the community with these programs, it is our goal to form lasting relationships,” adds Ranone. “For 95% of her outreach, she will bring a BayCoast colleague. So for example, if she’s teaching a lesson about credit cards, someone from Consumer Lending will also attend. That way, she has support to continue the conversation long after the program has been completed. We have received wonderful feedback.”

BayCoast has also partnered with Catholic Social Services, which operates shelters in Fall River and New Bedford. The goal is to help residents improve their financial outlook and make good money decisions. “I work closely with Sister Rose’s House and Donovan House,” notes Rebelo. “Every week, I bring in new money topics for discussion. We enhance these programs by delivering them in multiple languages, including Portuguese and Spanish. The residents are so appreciative. In 2023, we hope to expand financial education programs because that is one important way we can do good for our community.”

06 Community Banking

Expanding Service and Support in Our Community



Portsmouth



River's Edge

BayCoast’s commitment to serving our community is stronger than ever. We build relationships by helping our neighbors with the solutions they need to thrive. Expanding service was a major theme for Community Banking in 2022. “The Bank has experienced exciting growth with the addition of two new branches: River’s Edge, located in the heart of our footprint in Fall River, Massachusetts, and Portsmouth, Rhode Island, representing BayCoast’s newest branch expansion in the Ocean State,” said Matthew Payette, SVP, Chief Community Banking Officer.

“We are also continuing a major transition, phasing out tube drive-ups at our branches and expanding ITM service,” said Dina Tabicas, FVP, Regional Manager. “This will give our customers extended hours, more convenience and more accessibility,” adds Connie Dagwan, FVP, Regional Manager. Customers can conduct regular banking transactions at ITMs, freeing up staff inside the branches to spend more time with clients who require greater assistance.

Training our workforce and volunteering in our community will be important for 2023. “We want to be sure our staff continues to learn and be challenged in order for our institution to grow. It is important there is consistency from region to region so all our employees feel valued and have the same opportunities,” adds Payette.

“BayCoast believes in helping the members of our community,” adds Paula Freitas, FVP, Regional Manager. “Our branch staff spend countless hours volunteering because they truly enjoy serving and supporting our neighbors. That is such a great feeling.”

07 BayCoast Technology Teams

Getting the Job Done

Providing efficient technology solutions to the BayCoast family of services is an essential goal for Dan DeCosta and his team – a goal they tackle with skill, expertise, and inventiveness. BayCoast’s technology experts worked on numerous initiatives in 2022, improving efficiencies both internally and for our valued customers.

One of those key initiatives seamlessly provided our Contact Center with critical information as it became the first point-of-contact for Partners Insurance customer calls. “We integrated Partners’ data into Salesforce, so our Contact Center representatives have access to the important information they need to assist customers,” said Dan DeCosta, SVP,

Chief Information Officer for BayCoast Bank. “This collaboration has helped improve workflows and deliver exceptional service, which is always a priority.”

Another major project for DeCosta and his team was the implementation of a new loan payment portal, offering a fast, easy, and convenient way to securely submit loan payments.

Bringing Credit Score to our customers was another key focus for Dan and his

team. Credit Score, powered by Savvy-Money®, provides credit score access for BayCoast customers through online and mobile banking. This powerful tool is free to our customers, offering a convenient way to monitor credit for their overall financial wellbeing.

“My team is comprised of a talented group of motivated individuals. I am extremely proud of the work they accomplish every day,” adds DeCosta.



DAN DECOSTA
SVP, Chief
Information
Officer

“My team is comprised of a talented group of motivated individuals. I am extremely proud of the work they accomplish every day.”

08

Commercial Lending

Record-Breaking Year

As the saying goes, records are made to be broken. In 2022, Commercial Lending set a record for new loan closings, totaling more than \$511 million, smashing the previous record of \$465.5 million, set in 2021.



“The second quarter of 2022 was the biggest quarter we have ever had. To put the numbers into perspective, our second quarter commercial loan volume was more than the entire volume for a 12-month period in previous years,” said Carl Taber, EVP, Chief Lending Officer for BayCoast Bank. “We thought the Federal Reserve’s rate hikes would have an impact on our volume and quite frankly, it didn’t happen to the degree we thought it would.” Taber says exceptional service, coupled with BayCoast’s strong customer relationships have helped momentum in 2022. “We have a customer who previously worked with the big banks and what attracted him to BayCoast was that we are a relationship bank, not a transactional bank. He can see that we care about the relationship and he tells us it makes running his business so much easier. He knows we are listening and paying attention to his business needs because we are always there to pick up the phone or go and meet with him personally. Whatever it takes, we will try to help and he appreciates that. That is what sets us apart from the competition.”

Taber continues, “We believe our strong relationships help generate referrals from existing customers. We work hard to have regular communication with our clients. It is vitally important to be visible, especially in the current economic environment. At BayCoast, we have created a culture of being customer centric. Everyone down the

line, from our Loan Officers to the Credit Department, we know what it takes to get the job done and in a timely manner. We pull together as a team to make it happen,” Taber adds.

“The strength of the BayCoast brand has grown since our name change back in 2012. Before that, we really didn’t have an identity,” adds Taber. The BayCoast name is more widely recognized and local residents know that we are heavily involved in our community. We not only support educational initiatives, but we also help neighborhood organizations by providing grants and volunteering. Our community is aware that this is a unique relationship and one we take pride in. Even internally, our employees enjoy a culture that is very different from the big banks. Our decisions are made locally so our Loan Officers are empowered with the tools they need to build relationships and help our communities.”

“Our decisions are made locally so our Loan Officers are empowered with the tools they need to build relationships and help our communities.”



CARL TABER
EVP, Chief Lending Officer

Taber says in 2023, Commercial Lending will continue to maintain and build new relationships while pursuing an exciting new initiative. “We are putting together a small business unit to help our smaller business owners. Their needs are very different from larger companies, so we want to have a team in place that will help serve these customers and help them grow their businesses. I am very proud of my team and all that they have accomplished this year. We look forward to continuing to do what we do best – serving the members of our community and providing the financial solutions they need to grow and thrive.”

Client Spotlight: Exquisite Events Light & Décor

Kelli DuBeau is a creative visionary. As the Owner and President of Exquisite Events Light & Décor in Narragansett, Rhode Island, her job is to transform spaces with uniquely designed décor and lighting that will make any client’s dreams come true.



With as many as 15 events per weekend, that is no small task. Kelli and her team, including Partner & Vice President Casey DeLeone, tailor breathtaking designs that live up to their clients’ desires, right down to the very finest detail.

“We specialize in designing indoor and outdoor spaces. Everything is customized and personalized to the client’s wishes. No matter

the venue and environment, there is nothing we cannot do. I am very fortunate to have an incredibly talented team. From our fabric department to our woodworking department, no idea is off the table,” adds DuBeau.

After 20 years in business and vigorous growth, storage space has become a big challenge. “We own our own inventory, which is expanding. We are in two separate buildings and have a multitude of storage pods in backyards at a variety of locations. It is not efficient and we needed to find a solution,” continues DuBeau.

When she needed financing for the construction of a new facility to house her business and provide much-needed storage space, DuBeau looked to Sara Hiebner, VP, Commercial Loan Officer at BayCoast Bank, for assistance.

“Their productivity was diminished to a great degree because they were met with many challenges trying to expand their current space,” said Hiebner. “That’s when Kelli started looking into ground-up construction.” DuBeau has plans for a new building that will encompass 11,500 square feet, which will allow all operations to work cohesively from one location, increasing efficiency.

“I’ve known Sara for 12 years now. She understands my business and what we need to succeed. She has supported me in so many ways as far as banking is concerned and is such a great resource. We know BayCoast supports her with the tools she needs to get the job done,” adds DuBeau.

“Sara knows our business so well that when she offers advice, we always feel comfortable and confident,” continues DeLeone. “We are so grateful.”



KELLI DUBEAU
Owner & President,
Exquisite Events Light & Décor

“I’ve known Sara (Hiebner) for 12 years now. She understands my business and what we need to succeed. We know BayCoast supports her with the tools she needs to get the job done.”



09 BayCoast Mortgage Makes Waves on Martha's Vineyard



Island oasis. Picturesque paradise. Relaxing getaway.

These are just a few of the words you could use to describe a scenic New England location, known world-wide as a popular vacation destination and cherished by its residents as a quaint place to call home.

That island is Martha's Vineyard.

Located just seven miles off the coast of Massachusetts, Martha's Vineyard is famous for its beautiful beaches, vibrant landscape, and as a peaceful retreat from the everyday world.

The Vineyard is also home to one of BayCoast Mortgage's most exciting stories of 2022, the acquisition of Martha's Vineyard Mortgage.

"Martha's Vineyard Mortgage is a big win for us," said Daniel J. Briand, President and CEO of BayCoast Mortgage, a wholly owned subsidiary of BayCoast Bank. "For more than two decades, Martha's Vineyard Mortgage has had a strong history of providing excellent products and service to its customers. This

important purchase will expand our presence on the Vineyard, Nantucket Island, and Cape Cod."

"We are thrilled to extend our service in Dukes County with the purchase of Martha's Vineyard Mortgage," adds Nicholas L. Christ, SVP of Sales and Marketing for BayCoast Mortgage. "This key acquisition will allow us to help more people achieve their dream of homeownership."

Briand says he first learned of this unique business opportunity through a colleague. "The previous owners were looking to move towards retirement and reached out to a friend of mine, who then contacted me. Nick and I immediately thought this would be a good fit for us. As the sale was being finalized, we needed to find a loan officer, preferably someone who lived on the island, to run it."

Both Briand and Christ say they were very fortunate to find two highly experienced industry professionals, both of whom reside on the Vineyard, to staff the new office.

Tammy King of Vineyard Haven was brought on as VP, Senior Loan Officer. She offers more than 20 years of experience in the mortgage industry. She is joined by her assistant, Shelly Mayhew of West Tisbury, who has 23 years of community banking experience.

"This was totally meant to be," said King. "I was looking for a change when this opportunity came about. I reached out to Dan and literally five minutes after my conversation ended with him, Nick called me. It was just amazing. I love my job and I love helping people," adds King. "We are a resource for our community."

"I grew up here, this is my home," adds Mayhew. "Tammy and I have worked together in the past, so we have a great relationship. Tammy is a wonderful mentor and I couldn't ask for a better place to work."

The Martha's Vineyard Mortgage office is located in Vineyard Haven at 107 Beach Road. "This location is a hub of activity," adds King. "Along with our office, the building offers a real estate office, an attorney, and a land surveyor. You feel

like you are right in the middle of all of the action."

In their new positions, King and Mayhew say they are thrilled to be able to continue building relationships in a community that they love and are proud to be a part of the BayCoast family.

"We are happy as clams!"

BayCoast Mortgage is proud to be the top lender in many South Coast communities and has established itself as one of the leading lenders in the region. Briand says that in the last four years, BayCoast Mortgage has made amazing progress with business in Rhode Island, in particular Providence, Newport and Portsmouth. "Our professional relationships are probably the biggest contributing factor to this growth. Our product offerings make those relationships even stronger," notes Briand.

"Relationships are everything," adds Christ. "Our neighbors trust BayCoast Mortgage to help them with the financial solutions they need and we sincerely appreciate that trust."

Despite recent economic challenges, the professionals on the mortgage team continue to focus on what they do best – building relationships and helping people. "Our mission of providing exceptional service and solutions for our community has not changed," notes Briand. "We are here, continuing to finance and refinance customers' homes and we are doing it better than our competitors."

Adds Christ, "This is especially true when things get tough. We want our neighbors to know, BayCoast is here for you."



TAMMY KING

VP, Senior
Loan Officer

"I love my job and I love helping people. We are a resource for our community. We are happy as clams!"

BayCoast
MORTGAGE.



10 Accommodating Growth & Expanding Service

Partners Insurance Group, one of Southern New England’s leading independent insurance agencies, experienced an exciting year in 2022, with several noteworthy developments. New business grew significantly, a key acquisition was made to expand business, and important operational initiatives were developed to drive continued growth. If that isn’t enough, a major change is in the works to more prominently align the agency with the BayCoast brand. There is no question, 2022 has been a pivotal year.

“For the past several years, we have been operating to some extent as eight different insurance agencies collaborating under one name,” said Patrick D. Long, President and CEO of Partners Insurance Group. “That business model simply wasn’t scalable. To improve efficiencies, we have created a Solution Center in tandem with the development of Quick Service teams to enhance the customer experience. This has allowed us to streamline our processes so that workloads can be evenly allocated amongst the entire Partners team. Additionally, we have improved efficiencies within our BayCoast family of services to streamline our marketing efforts and increase collaboration with BayCoast. These operational tweaks will help build our business for the future,” adds Long.

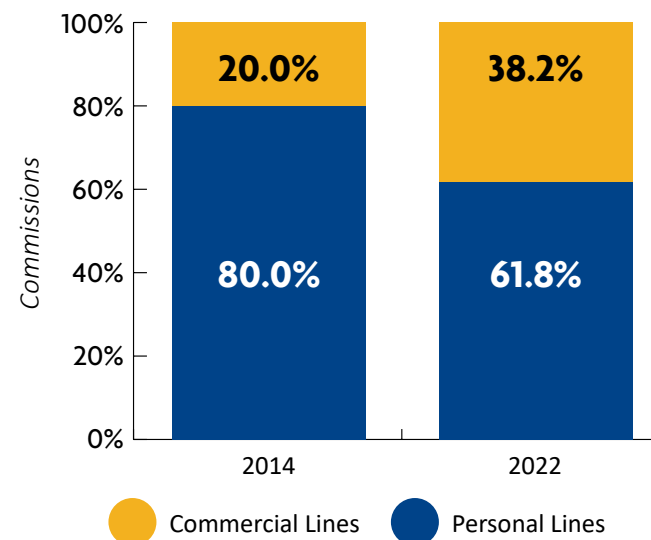
“The collaboration with our BayCoast Contact Center has been a tremendous partnership,” said Lori Chaput, EVP Chief Operating Officer of Partners Insurance Group. “Contact Center staff now handle insurance calls for us. They received essential training, thanks to Jocelyn Oliveira and Ann Pacheco from Partners, who worked in coordination with Contact Center Manager, Linda Rodriguez. This new process has helped improve efficiency for us and more importantly, for our customers,” adds Chaput.

Also in 2022, Partners Insurance Group proudly announced further expansion, with the acquisition of HIG Insurance of 246 Durfee Street in Fall River, Massachusetts. The acquisition expands the exceptional services offered by Partners, bringing its number of offices on the South Coast to nine. “Partners is proud to share HIG’s like-minded culture and values. We remain committed to providing

As a wholly owned subsidiary of BayCoast Bank, Partners shares BayCoast’s mission of providing exceptional service and solutions for our community. Over the past year, in an effort to continue to improve the customer experience, Partners focused on the development of a sustainable and scalable growth model.



% Commercial Lines vs % Personal Lines



personal guidance and insurance solutions to the people and businesses in our communities,” said Long.

For over 100 years, HIG Insurance has been a trusted choice for home, business, life, and auto insurance, offering complete coverage from the top insurance companies in the industry. Principals/Brokers Chris Hadley and Paul Burke combined Hadley Insurance Agency (est. 1912) and Insurit Agency (formally Pietraszek Insurance, est. 1928) to continue this legacy of service to the South Coast. Chris and Paul believe that after a long professional and friendly relationship with Partners and BayCoast, they could not have chosen a better fit. “We share the same commitment to our clients, employees, and the community.”

Partners has retained all of HIG’s valued employees, including Chris and Paul, who have leadership positions within Partners. Their insurance office will remain at its current location on Durfee Street in Fall River. “This is an exciting time for Partners Insurance Group,” notes Chaput. “This important acquisition continues Partners’ robust growth, solidifying our reputation as one of the area’s leading insurance agencies.”

Along with the purchase of HIG, comes another big announcement – Partners Insurance Group is starting the process to become BayCoast Insurance.

“This re-branding embraces the strong reputation BayCoast has established and continues to build within our community. The BayCoast name is synonymous with quality and has grown to become one of the most recognizable brands on the South Coast. Changing our name to BayCoast Insurance simply makes sense. The transition is planned to be gradual throughout 2023,” said Long.



Honoring a Dedicated Leader

There is one additional and very significant change coming to Partners Insurance Group. After 15 years of dedicated service with Partners, Lori Chaput will be retiring in 2024. “I have been in the insurance industry since 1981 and while it will be tough to step away, I do feel this is the right time in my life to make this decision,” said Chaput. “I want to spend more time with my family and play more golf,” she adds.

“I have enjoyed helping people protect what is important to them,” said Chaput. “Insurance is such a great industry and I have encouraged others to consider it as a career option. Even my son is now in the business. I have met so many interesting people and made so many friends. Being a part of this industry and the Partners family has been so rewarding.”

Long says Chaput’s commitment, industry acumen, work ethic, and character are undeniably unparalleled. “Lori has been our rock. It is not solely her intellect, but more importantly, her selfless ability to manage people that is truly impressive. She is everything we stand for and will be greatly missed,” adds Long.

“Patrick has been such an incredible leader. He appreciates the contributions of his staff and that is very important because he wants everyone to feel like they are making a difference.”

Chaput will be instrumental in training several employees who are moving up in the ranks to fill the void. “I will be here over the coming months to support and mentor those folks who are taking over my position. I am so proud of what we have accomplished here at Partners and I wish everyone my best, as I prepare to enter this new and exciting chapter of my life,” adds Chaput.



Hadley · Insurit Group

11

Plimoth Investment Advisors

A Valued Resource in Our Community

“When you believe in cultivating strong relationships, customers see you as a valued resource, particularly when times are difficult. When you are able to step up and provide clients with exceptional service, that is really crucial for continuity and long-term business success. We talk a lot about building strong relationships, and they are absolutely vital.”

Those are the words of Steven A. Russo, CFA, President and CEO of Plimoth Investment Advisors. Russo believes Plimoth’s efforts in fostering meaningful client relationships have helped weather the economic storm in 2022.

“I have been in this industry for 32 years. I don’t think I have ever seen an environment where stocks and bonds were both down at the same time, and certainly not to the degree experienced in 2022. This is a unique period. 2021 was a year where people and investors felt very optimistic. We had markets that were setting records in terms of percentage increases and the number of days that produced positive returns. Flip the calendar to 2022 and the landscape has dramatically changed, but despite market challenges, Plimoth had a solid year for growth. We established 35 new relationships during the year – that is a really good number in such an uncertain environment. We cannot control capital markets, the only thing we can control is retaining business, which we did, and bringing on new relationships, which we also did. At some point in time when the markets recover, these relationships will only continue to grow. Our ability to help

Market History: Stock and bond declines in the same calendar year.

	1931	1941	1969	2022
S&P 500 (DIVS. REINVESTED)	-43.84%	-12.77%	-8.24%	-18.01%
US T BOND	-2.56%	-2.02%	-5.01%	-17.83%

our clients navigate market volatility is a vital element of creating long-term relationships that endure.”

When times get tough, Russo says that the long-term investment strategy does not change because it has already taken the down times into consideration.

“What *can* change, is the structure of the portfolio,” continues Russo. “We have clients who have been working with us for more than 25 years. Many of them experienced the significant downturn during 2008-2009. We find ourselves saying the same things today that we said to them at that time – we have invested for the long term, we have invested to anticipate periods of volatility, and we must look at this as an opportunity to potentially make additions to portfolios that may pay off in the long run.”

“When we build portfolios for individuals, you will see names such as Intel, Apple, Google, Johnson & Johnson, Proctor & Gamble, Consolidated Edison; these are companies that have been around for a long time, some spanning across generations. They have weathered a lot of different circumstances – the Great Depression, recessions, political upheaval and wars. There may be short-term challenges in our current environment, but we encourage our clients to look at

the quality of the companies they own and think about the long-term.”

“At Plimoth, we take the time to have these conversations. Ongoing communication with our clients is key, that is what sets us apart. In addition to building strong relationships with our clients, we offer them a unique, personalized service approach that larger institutions simply do not provide. When you work with Plimoth, you are working with a team of two professionals – one is the Investment Officer, and the other is a Wealth Management Officer, who personally oversees investment accounts. Customers also receive a direct phone number for each of their team members, which ensures timely and thorough attention to our client’s needs,” adds Russo.

“Plimoth Investment Advisors is a wholly owned subsidiary of BayCoast Bank and is proud to be a part of the BayCoast family of services. The BayCoast name has a strong reputation in our community and we have a shared mission and values. In 2023, we will continue to develop and strengthen our client and community relationships. We care about helping our neighbors reach their financial goals and when they succeed, we succeed,” continues Russo.



STEVEN A. RUSSO, CFA
President and CEO,
Plimoth Investment Advisors

“Our ability to help our clients navigate market volatility is a vital element of creating long-term relationships that endure.”



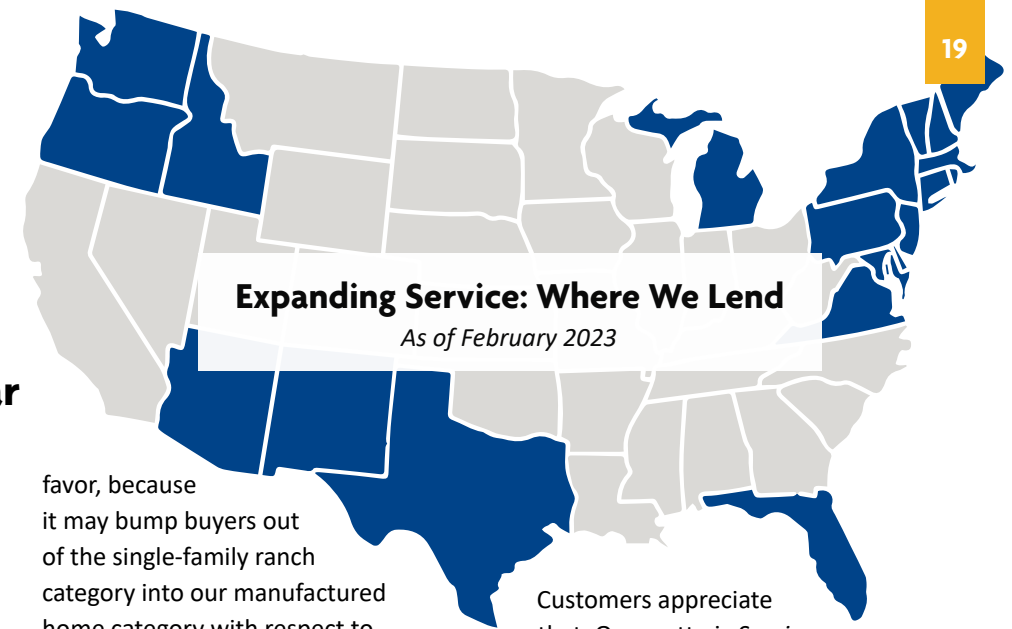
12 Priority Funding

Making History for the Second Consecutive Year

Priority Funding has done it again. After a historic year in 2021, the team has shattered its previous record, posting its largest closing volume in company history during 2022. “We had a great year,” said Christopher Schofield, President and CEO of Priority Funding.

“We did the most business we have ever done in 2022. We have experienced exciting growth and expanded nationally, adding four new states – New Mexico, Washington, Virginia, and Maryland. We have also added staff to help support our national expansion efforts. Our business is thriving, and we couldn’t be happier.”

As the Federal Reserve made efforts to control inflation with repeated interest rate hikes, affordability became a big consideration for buyers. However, the challenging economic environment did not have as much of an impact on Priority’s business in 2022 as it did in the traditional housing market. “Because manufactured homes are in a more affordable price range, our business does not take as big of a hit. When interest rates rise, that can actually work in our



favor, because it may bump buyers out of the single-family ranch category into our manufactured home category with respect to affordability.”

“Another factor driving our success is that we deal with a lot of retirees,” said Matthew Strand, EVP, Chief Operating Officer at Priority Funding. “Eighty percent of our business is age 55 and older so we see a lot of downsizers who typically have larger equity positions because they have sold the family home that they owned for 20 or 30 years. It is a different business model and those are just a couple of factors that allow our business to thrive.”

Schofield adds that building and maintaining strong business relationships are also critical to their success. “Many of our competitors are large national players, so when you call, you will get a different person on the phone each time. We make it a priority to stay in touch throughout the entire financing process.

Customers appreciate that. Our motto is *Service is our First Priority* – we offer competitive rates, but that only goes so far if you do not provide excellent service. We want customers to keep coming back to us because they know we will provide the best service possible,” adds Schofield.

With Priority’s growth came another big change in 2022 – a location shift for their main office. Strand says, “We moved to Westborough, MA in December, and that was such a good decision. We have more space, and our team feels more comfortable. They take pride in this new office because it is more team friendly.”

In 2023, Priority Funding has its eye on continued expansion, adding Idaho as its newest territory. California is next on the list. “We know where the large national players are, and we want to be there too,” adds Schofield.

Teamwork Mortgage



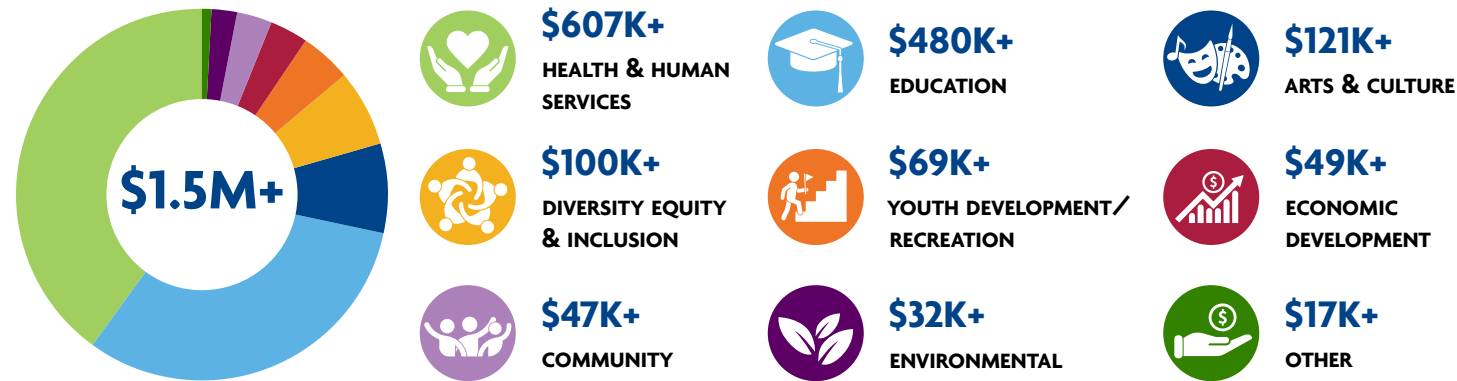
Teamwork Mortgage became part of the Priority Funding family on June 7, 2021. Located in Mesa, Arizona, the office has been instrumental in Priority Funding’s expansion into the Western United States. Since its acquisition, Schofield says Teamwork’s performance has been strong. “Teamwork accounts for 23% of our business. We have worked to expand Teamwork’s presence with marketing efforts throughout the state. We are very pleased with how they are performing,” adds Schofield.



By The Numbers – 2022

Corporate Giving, Donations & Sponsorships

Total Amount of Grants by Program Area



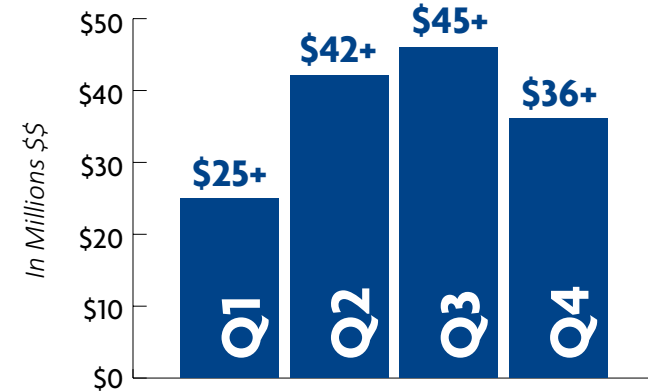
Financial Literacy

EVERFI K-12 Program

	2019-2020	2020-2021	2021-2022
# OF SCHOOLS <i>That participated in EVERFI</i>	16	14	12
# OF STUDENTS <i>That participated from their school</i>	1,263	1,568	1,245
HOURS OF LEARNING	3,516	4,207	4,110

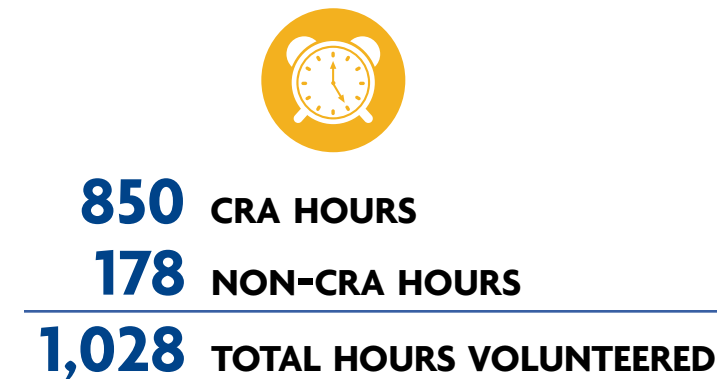
Total Amount of Closed Loans

2022 Home Equity Line Of Credit (HELOC) & Home Equity (HE) Loans (In Millions)



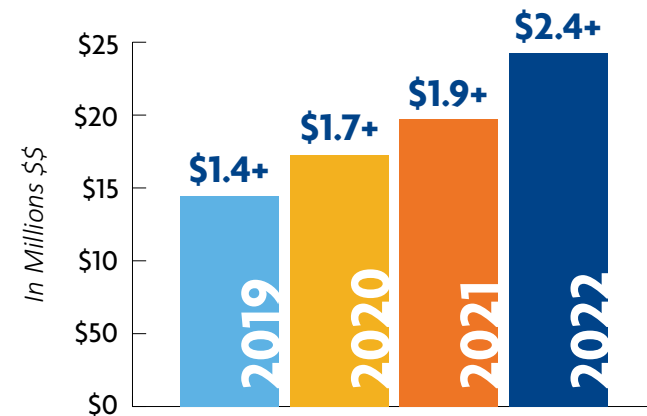
Total Employee Volunteer Hours

Includes Community Reinvestment Act (CRA)



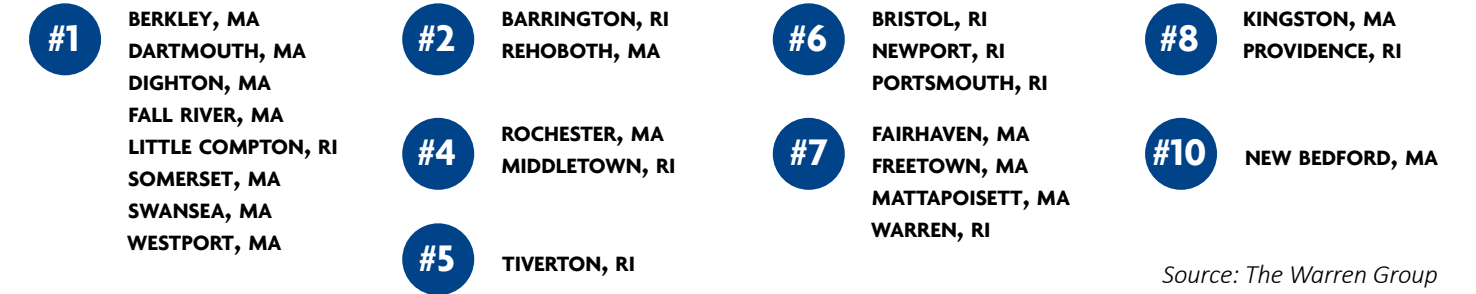
BayCoast Bank

Deposit Growth (In Millions)



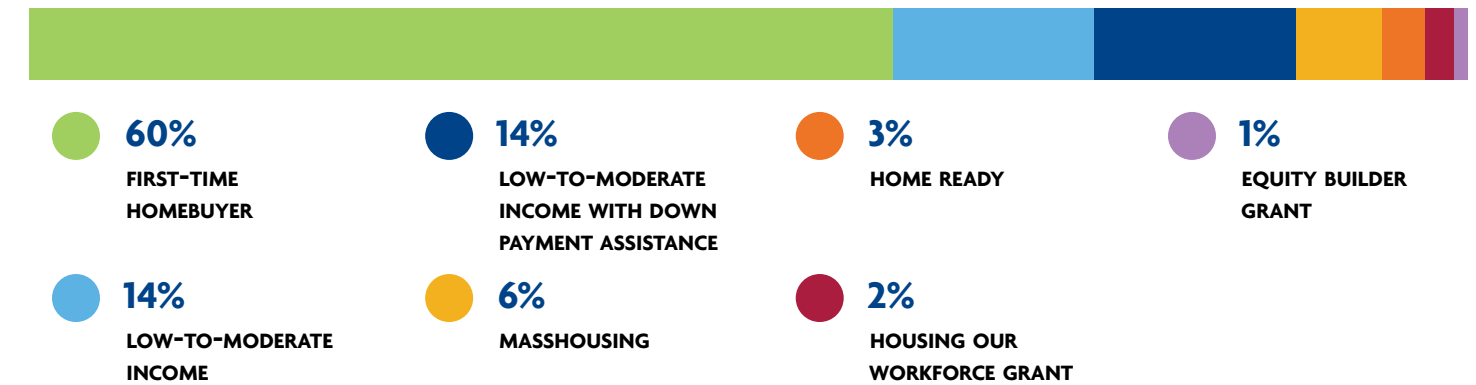
BayCoast Mortgage

Market Share Rankings By City/Town



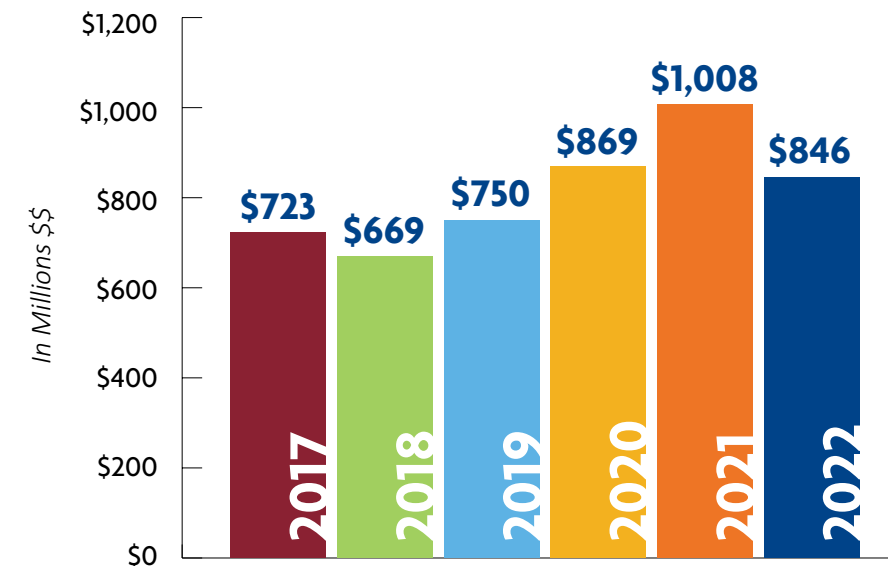
Source: The Warren Group

Closed Low-To-Moderate Income (LMI) Programs

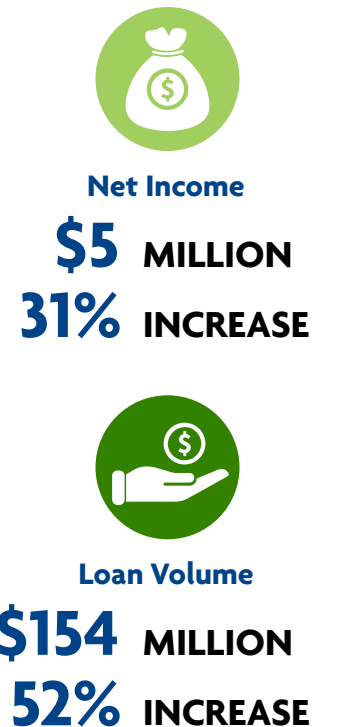


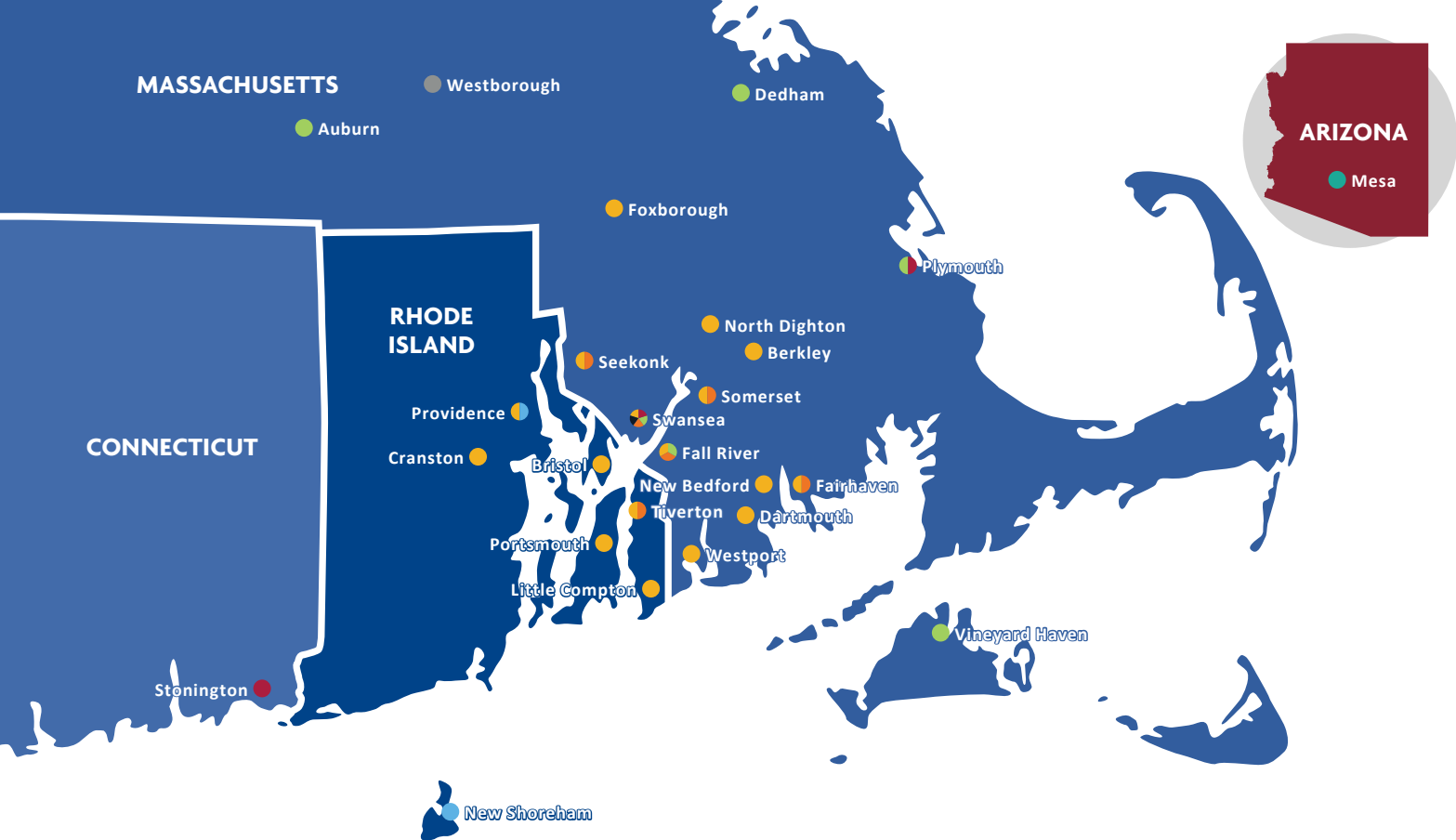
Plimoth Investment Advisors

Assets Under Management (In Millions)



Priority Funding





Locations

MASSACHUSETTS

AUBURN

● 489 Washington Street

BERKLEY

● 2 Locust Street

DARTMOUTH

● 714 Dartmouth Street
● 299 State Road

DEDHAM

● 990 Washington Street, Ste. 101A

FAIRHAVEN

● 73 Alden Road
● 75 Alden Road

FALL RIVER

● 310 Airport Road
● 246 Durfee Street
● 275 High Street
● 1485 Pleasant Street
● 490 Robeson Street
● 335 Stafford Road
● 81 Troy Street
● 20 Turner Street

FOXBOROUGH

● 8 Foxborough Boulevard

NEW BEDFORD

● 1000 Ashley Boulevard
● 23 Elm Street

NORTH DIGHTON

● 438 Spring Street

PLYMOUTH

● 9 Commerce Way
● 38 Resnik Road, Ste. 202

SEEKONK

● 110 Taunton Avenue

SOMERSET

● 921 G.A.R. Highway

SWANSEA

● 330 Swansea Mall Drive
● 554 Wilbur Avenue
● 560 Wilbur Avenue

VINEYARD HAVEN

● 107 Beach Road, Unit 101

WESTBOROUGH

● 287 Turnpike Road, Ste. 285

WESTPORT

● 787 Main Road

RHODE ISLAND

BRISTOL

● 601 Hope Street

CRANSTON

● 85 Sockanosset Cross Road

LITTLE COMPTON

● 2 Meetinghouse Lane

NEW SHOREHAM

● 90 Chapel Street

PORTSMOUTH

● 1430 East Main Road

PROVIDENCE

● 74 Dorrance Street
● 78 Dorrance Street

TIVERTON

● 1 Crandall Road
● 80 Main Road

CONNECTICUT

STONINGTON

● 107 Wilcox Road, Ste. 101

ARIZONA

MESA

● 6239 E. Brown Road, Ste. 104

LEGEND

- BayCoast Bank
- BayCoast Financial Services
- BayCoast Mortgage
- Partners Insurance Group
- Plimoth Investment Advisors
- Loan Production Office
- Priority Funding
- Teamwork Mortgage

Narragansett Financial Corporation and Subsidiary

Consolidated Balance Sheets

December 31, 2022 and 2021

Unaudited

ASSETS

	2022	2021
	(In thousands)	
Cash and cash equivalents	\$ 42,893	\$ 29,166
Securities available for sale, at fair value	284,335	261,101
Marketable equity securities, at fair value	2,244	73,028
Federal Home Loan Bank stock, at cost	3,668	1,674
Loans held for sale	3,505	13,623
Loans, net	2,289,193	1,717,998
Mortgage servicing rights, net	16,108	16,397
Bank-owned life insurance	32,823	30,777
Premises and equipment, net	43,860	43,478
Accrued interest receivable	8,854	6,123
Net deferred tax asset	11,207	758
Goodwill and other intangible assets	29,936	22,476
Equity method investments	15,137	24,664
Right of use lease asset	12,884	-
Other assets	47,083	36,989
	<u>\$ 2,843,730</u>	<u>\$ 2,278,252</u>

LIABILITIES AND RETAINED EARNINGS

Deposits	\$ 2,447,568	\$ 2,006,127
Borrowings	87,692	14,748
Subordinated debt	108,424	69,003
Lease liability	12,909	-
Other liabilities	47,429	30,813
Total liabilities	<u>2,704,022</u>	<u>2,120,691</u>
Commitments and contingencies (Notes 5, 6, and 14)		
Retained earnings	172,270	177,099
Accumulated other comprehensive loss	(32,562)	(20,313)
Total retained earnings of Narragansett Financial Corporation and Subsidiary	139,708	156,786
Non-controlling interest in Subsidiary	-	775
	<u>139,708</u>	<u>157,561</u>
	<u>\$ 2,843,730</u>	<u>\$ 2,278,252</u>

Please refer to the audited financial statements, which will be available upon request.

Narragansett Financial Corporation and Subsidiary

Consolidated Statements of Net Income (Loss)

Years Ended December 31, 2022 and 2021

Unaudited

	<u>2022</u>	<u>2021</u>
	(In thousands)	
Interest and dividend income:		
Interest and fees on loans	\$ 88,977	\$ 73,259
Interest on debt securities	5,703	4,140
Dividend income	1,300	1,485
Interest on cash equivalents	63	24
Total interest and dividend income	<u>96,043</u>	<u>78,908</u>
Interest expense:		
Interest on deposits	11,836	5,812
Interest on borrowings	2,313	1,176
Interest on subordinated debt	3,887	3,740
Total interest expense	<u>18,036</u>	<u>10,728</u>
Net interest income	78,007	68,180
Provision for loan losses	4,350	6,200
Net interest income, after provision for loan losses	<u>73,657</u>	<u>61,980</u>
Other income:		
Customer service fees	9,024	8,206
Net loan servicing fee income	475	532
Trust department fees	5,223	5,388
Insurance and brokerage commissions	7,850	7,239
(Loss) gain on securities available for sale, net	(542)	479
Gain on trading securities, net	-	2
(Loss) gain on marketable equity securities	(11,833)	12,807
(Loss) gain on sales of portfolio loans	(2,103)	3,012
Mortgage banking income	12,209	27,954
Bank-owned life insurance income	148	1,118
Miscellaneous	1,856	3,324
Total other income	<u>22,307</u>	<u>70,061</u>
Operating expenses:		
Salaries and employee benefits	67,680	70,662
Occupancy and equipment	13,542	11,561
Professional fees	4,284	4,040
Data processing	3,779	3,607
Advertising costs	1,986	2,090
Deposit insurance	1,729	1,336
Amortization of intangible assets	172	179
Other general and administrative	6,736	8,900
Total operating expenses	<u>99,908</u>	<u>102,375</u>
Income (loss) before income taxes	(3,944)	29,666
Provision (benefit) for income taxes	(1,540)	7,424
Net Income (loss)	<u>(2,404)</u>	<u>22,242</u>
Net income attributable to non-controlling interest in Subsidiary	107	191
Net income (loss) attributed to Narragansett Financial Corporation and Subsidiary	<u>\$ (2,511)</u>	<u>\$ 22,051</u>


Please refer to the audited financial statements, which will be available upon request.



We're All Family.



☎ 508-678-7641 🌐 baycoast.bank

 Member FDIC Member DIF
BayCoast Bank NMLS #403238



☎ 877-466-2678 🌐 baycoastmortgage.com

 Massachusetts & Rhode Island Licensed Lender.
BayCoast Mortgage NMLS #1082048



☎ 508-678-7641 🌐 baycoast.bank/bcfs

Investment Products and Services are Offered Through
INFINEX INVESTMENTS, INC. Member FINRA/SIPC.



☎ 508-747-6596 🌐 plimothinvestmentadvisors.com

Investment Products and Services Are Not Bank Guaranteed,
Are Not FDIC or DIF Insured, May Lose Value.




☎ 508-491-3100 🌐 partnersinsgrpllc.com

Insurance Products and Services Are Not Bank Guaranteed,
Are Not FDIC or DIF Insured, May Lose Value.




☎ 877-393-5511 🌐 priloan.com

 Priority Funding NMLS #3318



TEAMWORK MORTGAGE

☎ 480-635-1101 🌐 teamworkmtg.com

 Teamwork Mortgage NMLS #162047